



**AMIT MANCHANDA: LLB, FCS, PGDBA**  
*Managing Partner*

Amit is a law graduate and a fellow member of ICSI, having more than 22 years of corporate experience in handling variety of assignments in Transaction Advisory, Strategic Litigation, Arbitration, Corporate and Legal Compliances.

He has headed the legal and secretarial functions of one of the Fortune-500 companies before starting his own consulting practice. He has worked on diversified corporate areas like Joint Ventures; takeover of Financial Assets; Buy-back of Securities; QIP Placements, Preferential Allotments, Mergers & Acquisitions and formulation of ESOP schemes. He has worked on various funding requirements of businesses like private equity, approaching the capital market for raising funds through instruments like Non-Convertible Debentures (NCDs), Commercial Papers (CPs), Foreign of Currency Convertible Bonds (FCCBs), Compulsory Convertible Preference Shares (CCPS), Loan Syndication, External Commercial Borrowings, Treasury Operations etc.

He also possesses expertise in varied fields i.e., Asset Acquisition, Real Estate Litigation, Securitization and Asset Reconstruction, compliances pertaining to RBI, Stock Exchanges, SEBI and other governing bodies.

**Team:**

The team has the right mix of Lawyers, Company Secretaries, Management Graduates and other technical experts to deal with the business needs.

***For any query or assistance, please contact below:***

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## Introduction

Ab Initio is a consulting firm specialising in providing practical solutions to corporates and start-ups in the practice area of **Corporate Compliances, Transaction Advisory, Regulatory Practice and Business Advocacy**. We work closely with our clients on entire corporate process cycle for strategic advisory/opinions, licenses, due-diligence, transaction structuring, business growth, M&A, secretarial work and litigation. We assist during the conceiving of a 'strategic need' towards a new business or a prominent decision in existing business. We believe in reviewing a problem from a broader perspective so as to cover all practical legal angles that could hamper the future prospects of a company. We strive to understand the impediments hurled upon a business and provide a customised solution that caters specifically to the needs of a business thus, 'one size fit for all' is not applied at our Firm.

Ab Initio works to cover all aspects that are regulatory, procedural and routine including licenses and approvals that are mandatory as per the law and the need to comply with certain statutory compliances that may even be overlooked. Our attention to detail makes us prime for providing due-diligence in any required field.

## Services

We provide a wide range of services that can be availed interchangeably to best suit the needs of our clients. Some of the major services are:

- Incorporation of a company with the best suited name
- Drafting of documents of incorporation of a company
- Registrations under Shops and Establishments, IEC Code, Start-up registration or as per requirement.
- FEMA/FIPB approvals from authorized dealers or RBI
- Settlement of branch offices, permanent establishment, subsidiary, JV
- Leasing/license of building, allotment of industrial land, SEZ
- Filing of trademarks, trade names, copyrights, patents
- Appointment of Statutory Auditors, Accountants, Company Secretary
- Risk assessment, system and internal control audits, management audit, statutory audit/external audit, legal and compliance audit, concurrent/revenue audit.

- Compliance certificates and secretarial audit as required by the Companies Act, 2013.
- Due-diligence, forensic of a proposed local partner/JV
- Business advocacy for regulatory approvals and clarifications
- Licenses, registrations and NOCs for establishing a factory, unit etc.
- Registrations under various statutes governing an industry like the Factories Act
- Registrations under various labour laws like PF, ESI etc.
- Fund raising and pitching before an investor
- Assistance in change of capital, management, control, directors
- Drafting of various agreements, deeds, bonds, undertakings
- Day to day advisory on various aspects of an organization
- Compliance with rules and regulations as per the industry involved
- Loans and debt raising from banks, FIIs, private lenders, institutions
- Statutory audit, tax audit, GST audit from an audit firm of repute
- Internal audit depending upon the need of an organization
- Advisory of structuring, amalgamations, mergers, takeovers, sale of assets, business tie-ups and outright sale
- Guidance on technical legal issues dealing with specific forums like NCLT, consumer forums and relevant courts
- Handling of arbitration, mediation and dispute resolution
- Non-compliances, adjudication and settlements

We provide tailor-made solutions to cater to the needs of our clients and help them fulfill the same. From the start, we stand along our clients at every step of their progress and gear them up for the upcoming rounds. We are equipped with experienced minds that will not only take care of your procedural fulfillments, but also offer the expertise to cater to practical difficulties that may create any hindrance for corporates and budding entrepreneurs. We, at Ab Initio, are building to ensure that entrepreneurs and corporates are ready through all stages of their developing process, starting from the inception, to dealing with compliances, structuring and other growth phases.